

Lucent Career Center

Landmark Building
80 Merrimack St.
Haverhill, MA
01830

CENTER HOURS

Monday - Friday:
8:00 AM - 4:30 PM
Saturday:
8:30 AM - 12:30 PM

NEWS FLASH!!

We've just received word from the Department of Labor that the Lucent Career Center has received an additional

\$1 million in funding to continue operating. More on this in our next issue.

ALSO, BE SURE TO...

Keep an eye on our Web site, www.ValleyWorks.cc/lucent.htm, or call us at (978) 722-7000

The Lucent Career Center is an Equal Opportunity Program. Auxiliary aids and services are available upon request to individuals with disabilities. TDD/TTY: 1 (800) 439-2370.

May 2004 Lucent Workshop Calendar

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
3. Testing 9:00 am - 10:00 am Job Search Club** 9:30 am - 11:30 am Networking for Professionals** 1:00 pm - 3:00 pm	4. Cover Letters Workshop 9:30 am - 11:30 am	5. Lucent Career Center NETWORKING CLUB 1:00 pm - 3:30 pm	6. Individual Resume Critique* 9:00 am - 11:30 am Salary Negotiations Workshop 1:30 pm - 3:30 pm	7. Lucent Career Center ORIENTATION 9:30 am - 11:00 am
10. Testing 9:00 am - 10:00 am Job Search Club** 9:30 am - 11:30 am Networking for Professionals** 1:00 pm - 3:00 pm	11. Interviewing Techniques Workshop 9:30 am - 12:00 noon	12. Resume Writing Workshop 9:30 am - 12 noon	13. Why, What and How of Networking 9:30 am - 12:00 noon Individual Resume Critique* 1:30 pm - 3:30 pm	14. EXPERIENCED WORKERS: Advantages and Opportunities 10:00 am - 12:00 noon
17. Testing 9:00 am - 10:00 am Job Search Club** 9:30 am - 11:30 am Networking for Professionals** 1:00 pm - 3:00 pm	18. Individual Resume Critique* 9:00 am - 11:00 am Cover Letters Workshop 1:00 pm - 3:00 pm	19. Lucent Career Center NETWORKING CLUB 1:00 pm - 3:30 pm	20. Resume Writing Workshop 1:00 pm - 3:30 pm	21. Interviewing Techniques Workshop 1:00 pm - 3:30 pm
24. Testing 9:00 am - 10:00 am Job Search Club** 9:30 am - 11:30 am Networking for Professionals** 1:00 pm - 3:00 pm	25. Resume Writing Workshop 9:30 am - 12 noon	26. Individual Resume Critique* 9:00 am - 11:00 am Why, What and How of Networking 9:30 am - 12:00 noon	27. Winning the Interview Game*** 10:00 am - 12 noon	28.
31. MEMORIAL DAY CENTER CLOSED				

* By appointment only
** At VWCC-Lawrence only
(Directions available upon request)
*** Maximum attendance is 6

Lucent Career Center

CNN COMES TO THE LUCENT CAREER CENTER

On March 9, 2004 CNN Senior Reporter Louise Schiavone visited the Lucent Career Center to interview former Lucent workers to get their perspective of the local economic conditions and job challenges facing former Lucent workers.

Karen Royer Twomey, a trainee in Salem's State Teaching Certification program, stated "it's been difficult being unemployed and having to live on unemployment" after having worked at Lucent for the past eleven years. Karen hopes to complete her studies this year and embark on a teaching career at the secondary level.

Bob Pomerleau, who just completed a MCSA/ Networking program, reaffirmed the difficulty of living on unemployment: "I'm learning to get along with a lot less than I was accustomed to in the past, like a lot of people in today's economy." Bob is aggressively seeking employment as a Microsoft Systems Administrator.

The CNN segment also addressed the aggressive work done by the Department of Training and Development (DTD), Merrimack Valley Workforce Investment Board (WIB) and state in successfully nailing down over \$4 million dollars in Federal National Emergency Funds to assist former Lucent workers with career counseling, job development workshops and career and technology training.

To date, over 1,200 former Lucent workers have participated in career services at the Lucent Center and other Centers across the state. Close to 500 of these work-

LUCENT CAREER CENTER SEEKS GRANT EXTENSION

With the Lucent grant slated to end on June 30, 2004, the DTD, WIB, Division of Career Services and Department of Workforce Development (with the support of state and local Congressional leaders) are seeking to extend the grant. Through an application to the Department of Labor in Washington D.C., the center seeks to continue providing re-employment services for Lucent workers through June 30, 2005.

The need for an extension is a result of the tremendous response received from former Lucent workers using the Lucent Career as home base for their job search activities. With close to 700 active participants attending Lucent events and utilizing staff services, the need is critical in order to continue the provision of job development and placement services. To date, nearly 500 Lucent workers have obtained new jobs.

The grant extension application was submitted to the Department of Labor on March

The Lucent Career Center is a workforce development project of the ValleyWorks Career Center (VWCC). Funded by a Department of Labor National Emergency Grant and obtained through a partnership with the Merrimack Valley Workforce Investment Board (MVWIB), the Division of Career Services and the Department of Training and Development, the Lucent Career Center is equipped and operated to provide comprehensive services specifically for displaced employees of Lucent Technologies, Inc.

April 2004 Lucent Workshop Calendar

You must have a **Lucent** membership (no cost) and register to access workshops. Please visit the **Lucent Career Center** to do this.

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
<p>*****ANNOUNCEMENT***** <i>Resume Writing Workshop</i> is being held on Saturday, April 17, 2004 9:30 am – 12:00 noon</p>	<div style="border: 1px dashed black; padding: 5px;"> <p>* By appointment only ** At VWCC-Lawrence only (Directions available upon request) *** Maximum attendance is 6</p> </div>		<p>1. Salary Negotiations Workshop 9:30 am – 11:30 am</p> <p>Individual Resume Critique* 9:00 am – 11:30 am</p>	<p>2. Why, What and How of Networking 9:30 am – 12:00 noon</p>
<p>5. Testing 9:00 am – 10:00 am</p> <p>Job Search Club** 9:30 am – 11:30 am</p> <p>Networking for Professionals** 1:00 pm – 3:00 pm</p>	<p>6. Interviewing Techniques Workshop 9:30 am – 12:00 noon</p>	<p>7. Lucent Career Center NETWORKING CLUB 1:00 pm – 3:30 pm</p>	<p>8. Cover Letters Workshop 9:30 am – 11:30 am</p>	<p>9. Individual Resume Critique* 9:30 am – 11:30 am</p>
<p>12. Testing 9:00 am – 10:00 am</p> <p>Job Search Club** 9:30 am – 11:30 am</p> <p>Networking for Professionals** 1:00 pm – 3:00 pm</p>	<p>13. Individual Resume Critique* 9:00 am – 11:30 am</p>	<p>14. Interviewing Techniques Workshop 1:00 pm – 3:30 pm</p>	<p>15. Resume Writing Workshop 9:30 am – 12 noon</p>	<p>16. Cover Letters Workshop 1:30 pm – 3:30 pm</p>
<p>19. PATRIOT'S DAY CENTER CLOSED</p>	<p>20. Resume Writing Workshop 9:30 am – 12 noon</p>	<p>21. Lucent Career Center NETWORKING CLUB 1:00 pm – 3:30 pm</p>	<p>22. Winning the Interview Game*** 9:30 am – 12 noon</p> <p>Individual Resume Critique* 1:30 pm – 3:30 pm</p>	<p>23. Cover Letters Workshop 9:30 am – 11:30 am</p>
<p>26. Testing 9:00 am – 10:00 am</p> <p>Job Search Club** 9:30 am – 11:30 am</p> <p>Networking for Professionals** 1:00 pm – 3:00 pm</p>	<p>27. Why, What and How of Networking 9:30 am – 12:00 noon</p>	<p>28. Individual Resume Critique* 9:00 am – 11:30 am</p> <p>Resume Writing Workshop 1:00 pm – 3:30 pm</p>	<p>29. Interviewing Techniques Workshop 9:30 am – 12:00 noon</p>	<p>30. Experienced Workers: ADVANTAGES AND OPPORTUNITIES 9:30 am – 11:30 am</p>



MARK BARSON JOINS THE LUCENT CAREER CENTER STAFF

Mark Barson, a 23-year veteran of Lucent, who just successfully completed assisting the A+ Career Center in meeting their enrollment goals, has joined the Lucent Center as a Job Developer. Mark will be assisting active Center participants in obtaining new jobs.

WORKSHOP DESCRIPTIONS

NOTE: All Lucent workshops are free.

Resume Writing

Write a resume that stands out from the crowd. Whether you have a resume or have never written one before, you'll learn how to create a resume that makes you the candidate employers want to interview. Learn tips and techniques to writing a resume that passes the "10 to 30 second" screening.

Cover Letters

Yes, you do need one. Learn what employers will be looking for in a cover letter to make them want to read your resume. Create a great cover letter so your resume gets read.

Interviewing Techniques

Learn how to prepare for an interview to build your confidence and success. Includes self assessment tools to identify your strongest skills and qualities. Prepare to communicate these in an interview. You'll be able to answer the 10 trickiest interview questions and sell yourself as the candidate the employer wants to hire.

Winning the Interview Game

Enjoy practicing your interviewing skills by participating in the Interview Game. Build confidence as you play and prepare yourself to answer some of the most common interview questions. **Limit 6 players.**

Prerequisite: *Interviewing Techniques Workshop*

Salary Negotiations

Don't sell yourself short. Negotiate with confidence by learning how to prepare for negotiations and knowing the steps that can lead to your successful negotiation

The Why, What and How of Networking

Learn the fundamentals of the #1 method of finding job leads: networking. Find out what networking is, discover who is in your network and start preparing the 3 essential tools for networking. This workshop will get you started in using networking to find jobs before they are advertised.

Experienced Workers: Advantages and Opportunities

Unlock advantages and opportunities. Find out about the many proven advantages of mature workers and how age can benefit you in your job hunt. Learn how to dispel common myths about older workers and boost your self-confidence.

Resumes that Win Interviews

If you have been sending out resumes and not getting responses, this is the workshop for you. Transform a good resume from one that informs to a great resume that sells you to a potential employer. The workshop will emphasize customizing a resume for each job, how to identify and include transferable skills and how to highlight recent training for career changers. **Prerequisite:** *Bring a completed resume to workshop.*

Networking Club

If you don't know about the power of networking, you'll miss out on the vast majority of job leads. The Wall Street Journal reported that 94% of successful job seekers claimed that networking had made all the difference for them. At the Networking Club you'll learn and apply tips for networking while getting and giving support of other job seekers. The weekly networking club will help you stay focused, positive and motivated.

Self Directed Job Search

A self administered, self scored & self interpreted assessment tool used in career exploration. This workshop is for customers who are interested in confirming their career direction. You will be given a list of occupations that reflect your career interests and abilities.